

Donald Ainsworth

Background

Don is one of the principals and founders of AinsworthLloyd Performance Improvement Consulting.

AinsworthLloyd is a management and operations consulting firm that specializes in operational excellence, organization design, agile project management, systems integration, and systems administration. We employ our knowledge, experience, insight and creativity to ensure our clients' problems are solved and their hurdles are surmounted. Our consulting experts are best placed to go beyond design and strategy and are poised to help our clients manage costs, budget accurately and invest wisely for continued growth and achievement of mission.

SERVICES

- Lean Assessments and Staffing Optimization
- Asset Utilization and Improvement
- Change Management and Strategic Change Communications
- Strategic Planning and Strategy Alignment
- Performance Management and Employee Engagement
- Agile Project Management

INDUSTRIES

- Financial Services
- Healthcare
- Transportation
- Manufacturing
- Nonprofit
- Public Sector

Don is a seasoned performance improvement leader with a track record for solving complex organizational issues. Sought for his ability to streamline organizational structures and drive improvement through the deployment of Continuous Improvement methods in transactional areas that assess workload, competencies, culture, change readiness and preparedness for any structural changes and resulting organizational congruency. Out-of-the-box thinker who excels at turning under-producing businesses into companies that work efficiently and compete in the broader market. He has a unique ability to work with teams, managers, and executives to remove barriers that prevent organizations from making improvements needed for future success. Don aggressively drives change by using proven techniques that leverage behavioral and applied social science, management consulting, process improvement, human capital management, and data analytics

Key Skills and Certifications

- Active Secret Security Clearance
- Master Black Belt Certification
- Agile Scrum Master
- GE Work-Out Master Facilitator
- Kaizen/Rapid Improvement Events
- ISO 9001
- Change Management
- Organizational Effectiveness
- Performance Measures
- Benchmarking
- Workload Analysis

Organizations Served

- NASA
- Navy Federal Credit Union
- Amtrak
- Department of Defense
- IBM
- Booz Allen Hamilton
- T. Row Price
- Government Accountability Office
- General Services Administration
- GE Healthcare
- Siemens Healthcare Diagnostics

Education

- **MBA** – Robert H. Smith School of Business - University of Maryland, College Park, MD
- **BS** – Mechanical Engineering - University of Delaware, Newark, DE

Authorship

- Is the temperament of the most senior leader in an organization the most important predictor of transformation success?
- Operationalize your Strategic Plan using Lean Six Sigma – MetaOps Magazine

Adjunct Instructor

- Adjunct instructor in Dartmouth College's Lean Six Sigma program (yellow, green, and black belt) on-campus, online, and at client sites.

Contact Information

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